AusBiotech spotlights from the past year

New strategic plan launched

AusBiotech’s revitalised strategic plan was launched in October 2018, and continues guiding AusBiotech’s work. The 2018-2021 plan was developed in collaboration with members, to facilitate global development of the Australian life sciences industry.

AusBiotech’s mission is to foster a growing, strong and profitable biotechnology and life science industry in Australia through representation, advocacy and the provision of services and benefits to its members to help the industry realise its nationally important economic potential.

Championing advocacy: strong representation to governments

AusBiotech maintains strong connections with government and encourages members to share their perspectives and insights. Governments regularly seek AusBiotech’s views on the issues impacting the sector such as the R&D Tax Incentive, regulatory reform, clinical trials, intellectual property and tax reform. AusBiotech’s 15 state branches and national advisory committees are important mechanisms for our 102 experts, representing over 3,000 members, to highlight sector issues facing our biotechnology sector. Our advisory groups and related organisations include:

- State branches
- Intellectual property
- Clinical trials
- Regenerative medicine
- AusMedtech
- AusAg & Foodtech

In the past 12 months, AusBiotech defended the R&D Tax Incentive to a Senate Committee, made 18 submissions to government, attended over 60 face-to-face meetings with various government departments and Parliamentarians.

CEO forums and survey

The annual AusBiotech Industry Position Survey gathers insights, perspectives and statistics from biotech industry leaders, enabling AusBiotech to craft strong statements around current issues and guide advocacy efforts for the year ahead.

Ensuring sustainability

Committed to diversity and inclusion, AusBiotech has launched a new diversity and inclusion statement. A set of principles on diversity and inclusion were developed as an important first step in leading efforts to attract the best and brightest talent from diverse backgrounds to biotech careers, and foster an inclusive industry culture. AusBiotech commits itself to, and encourages the industry to follow these principles, especially in relation to gender equity.

“Your AusBiotech membership helps us to help you, and to support the wider sector, as we continue facilitating global development of the Australian life sciences industry.”
Lorraine Chiroiu, CEO, AusBiotech
Focusing on growth: events, information sharing and networking

AusBiotech leads international conference delegations and business missions to assist members in accessing international markets, promoting Australian biotechnology on the world stage. Over the past 12 months, our international missions included the Biotech Showcase – run alongside JP Morgan, the Asian Investment Series, and leading Australia’s delegation to BIO. Our Australian BIO delegation was one of the ten largest delegations in attendance in 2018.

Our suite of national events includes the industry’s flagship AusBiotech national conference, the AusMedtech conference, and regular state-based networking events, such as BioCheers.

AusBiotech was proud to host AusBiotech 2018 in Brisbane, which attracted over 1,100 delegates from 20 countries, and recognised innovative companies and individuals at the AusBiotech and Johnson and Johnson Innovation Industry Excellence Awards.

In the last 12 months, AusBiotech hosted over 65 events, attracted 6,000 delegates and facilitated more than 1,500 partnering meetings. Members receive free or discounted access and exhibiting to our regular networking events and flagship conferences, which draw together the global life sciences ecosystem.

Attracting investment

AusBiotech is committed to fostering relationships between life science companies and investors, helping companies to access venture capital and patient investment.

- **Our investment events** including Australia Biotech Invest and the Asian Investment Series help companies forge partnerships with investment communities in Australia and around the world.
- **The AusBiotech-led Global Investment Programme**, funded through the MTPConnect Project Fund Programme, aims to enhance the capability of companies to engage with international markets and global supply chains. Following the launch of the new resources *Guide to Life Sciences Investing* and *Roadmap to a Successful IPO*, we rolled out seminars showcasing experts sharing their insights and expertise. We also rolled out *Pitching to Investors Masterclasses*.
- **The Australia-China Life Sciences Partnership Programme**, another MTPConnect Project Fund Programme, increases awareness and, therefore, opportunities for communication, collaboration and commercialisation between the life sciences sector in Australia and China. We have launched the first milestone of the project: BioExchange, an online platform aimed at increasing the potential Chinese investment and partner pool for Australian life sciences companies. Allowing companies a risk-reduced, staged market-entry into China, it serves as a database for life science projects and as a platform for the exchange of ideas, resources and opportunities between Australian life sciences companies and Chinese funding and industry partners.

Members receive free access to *Biotech Dispatch*, our twice weekly newsletter, and the bi-annual *Australasian Biotechnology* journal, featuring stories and in-depth commentary. Our active social media networks, including Twitter and LinkedIn, connects and informs the Australian life science industry. Join our LinkedIn page *AusBiotech* or follow us on Twitter: @AusBiotech.

Exclusive profiles and discounts for AusBiotech members

AusBiotech’s Business Solutions Programme offers members special savings on products and services that are essential to their business operations.

Exclusive profiles are available for AusBiotech members on our online directory, offering access to information on biotechnology and life science companies and institutes in Australia. AusBiotech member organisations can display tailored information and receive endorsement with the AusBiotech logo. Log in to customise your company profile: ausbiotech.org/directory

The directory filters companies by sector, indications, product phase and many other categories with the comprehensive search form and automated alerts. It is part of the larger Biotechgate global life science database, which includes more than 40,000 company profiles.

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